

WORKSHOP: Award criteria next to the price

DATE: Friday, November 14, 2025
LOCATION: Mannheim, Baden-Württemberg, DE

Event Description

WORKSHOP: Award criteria next to the price is a premier expos event in Mannheim. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: expos
Importance Rank: 40/100
Expected Attendance: 300 people
Event ID: 8BqUNoDwQ9nXqbjRN5

Hotel Demand Indicators

ADR Impact Index: 4.9x baseline (varies by property tier & location)
Occupancy Impact: +60 percentage points over baseline
Booking Lead Time: Demand begins 30 days before event
Impact Radius: 15km from venue
Estimated Room Nights: 120 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.
