

# westFEST Presents: The Grand Ball

DATE: Saturday, August 16, 2025  
LOCATION: Missoula, Montana, US

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## Event Description

westFEST Presents: The Grand Ball is a premier festivals event in Missoula. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** festivals

**Importance Rank:** 45/100

**Expected Attendance:** 547 people

**Event ID:** 5Cnj5hJyG4JwWsf92

## Hotel Demand Indicators

**ADR Impact Index:** 5.3x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 219 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*

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