

# WESTEC SME Trade Show

DATE: Tuesday, October 7, 2025  
LOCATION: Santa Ana, California, US

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## Event Description

WESTEC SME Trade Show is a premier expos event in Santa Ana. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** expos

**Importance Rank:** 60/100

**Expected Attendance:** 3,166 people

**Event ID:** 9qURrGkRFjcKgpc9xy

## Hotel Demand Indicators

**ADR Impact Index:** 6.6x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 60 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 1,266 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*

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