

# Waveland Music & 3v3 Basketball Festival

DATE: Saturday, December 6, 2025  
LOCATION: Concord, New Hampshire, US

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## Event Description

Waveland Music & 3v3 Basketball Festival is a premier festivals event in Concord. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** festivals

**Importance Rank:** 50/100

**Expected Attendance:** 979 people

**Event ID:** 3rjEUJaT8t7qjRQD8D

## Hotel Demand Indicators

**ADR Impact Index:** 5.8x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 60 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 392 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*

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