

# VIETNAM MEDIPHARM EXPO Hanoi

DATE: Wednesday, December 3, 2025

LOCATION: Hà Nội, VN

## Event Description

VIETNAM MEDIPHARM EXPO Hanoi is a premier expos event in the region. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** expos

**Importance Rank:** 71/100

**Expected Attendance:** 11,600 people

**Event ID:** 3Tk7eLyACEMtFZEvYQ

## Hotel Demand Indicators

**ADR Impact Index:** 7.5x baseline (varies by property tier & location)

**Occupancy Impact:** +61 percentage points over baseline

**Booking Lead Time:** Demand begins 90 days before event

**Impact Radius:** 25km from venue

**Estimated Room Nights:** 4,640 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*