

# Ulrich Zehfuß, Matthias Binner, Sebastian Krämer, and Uta Köbernick

DATE: Monday, October 6, 2025  
LOCATION: Berlin, Berlin, DE

## Event Description

Ulrich Zehfuß, Matthias Binner, Sebastian Krämer, and Uta Köbernick is a premier community event in Berlin. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** community

**Importance Rank:** 40/100

**Expected Attendance:** 300 people

**Event ID:** 82oHfuLihLLNwwuiaM

## Hotel Demand Indicators

**ADR Impact Index:** 4.9x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 120 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*