

# The 31st Annual Jefferson County African American Culture & Heritage Festival

DATE: Friday, August 15, 2025  
LOCATION: Charles Town, West Virginia, US

## Event Description

The 31st Annual Jefferson County African American Culture & Heritage Festival is a premier concert event in Charles Town. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** concerts

**Importance Rank:** 35/100

**Expected Attendance:** 188 people

**Event ID:** F2e7p8XpScwZqWL4Qq

## Hotel Demand Indicators

**ADR Impact Index:** 4.5x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 75 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*