

TC Food and Wine Festival Sails

DATE: Wednesday, August 20, 2025
LOCATION: Traverse City, Michigan, US

Event Description

TC Food and Wine Festival Sails is a premier festivals event in Traverse City. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: festivals

Importance Rank: 38/100

Expected Attendance: 254 people

Event ID: 5QEJsXniCtTid8vmm8

Hotel Demand Indicators

ADR Impact Index: 4.7x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 30 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 102 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.

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