

Successful as a bidder: Win and retain contracts

DATE: Thursday, November 6, 2025
LOCATION: Mannheim, Baden-Württemberg, DE

Event Description

Successful as a bidder: Win and retain contracts is a premier expos event in Mannheim. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: expos

Importance Rank: 52/100

Expected Attendance: 1,305 people

Event ID: 4L3n25E6Gi6PYbs4dt

Hotel Demand Indicators

ADR Impact Index: 5.9x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 60 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 522 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.