

# Sales Training: ADI Dallas TX

DATE: Thursday, August 14, 2025  
LOCATION: Farmers Branch, Texas, US

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## Event Description

Sales Training: ADI Dallas TX is a premier community event in Farmers Branch. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** community

**Importance Rank:** 36/100

**Expected Attendance:** 200 people

**Event ID:** EADzftmShfY7Y7xt85

## Hotel Demand Indicators

**ADR Impact Index:** 4.6x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 80 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*