

# Sales-and-Operations-Planning-Integrating-the-Business training courses

DATE: Monday, December 8, 2025  
LOCATION: Casablanca, Casablanca-Settat, MA

---

## Event Description

Sales-and-Operations-Planning-Integrating-the-Business training courses is a premier expos event in Casablanca. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** expos

**Importance Rank:** 40/100

**Expected Attendance:** 300 people

**Event ID:** 4EhAZxgnNpLJxLnTPK

## Hotel Demand Indicators

**ADR Impact Index:** 4.9x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 120 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*