

REALTOR® Class: "Overcoming Objections & Handling Price Reductions" Daytona

DATE: Thursday, August 14, 2025
LOCATION: Daytona Beach, Florida, US

Event Description

REALTOR® Class: "Overcoming Objections & Handling Price Reductions" Daytona is a premier community event in Daytona Beach. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: community

Importance Rank: 33/100

Expected Attendance: 143 people

Event ID: ErCfVdhhZysq2LrUh3

Hotel Demand Indicators

ADR Impact Index: 4.3x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 30 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 57 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.