

# Primera B - Unión San Felipe vs Concepción

DATE: Friday, October 31, 2025  
LOCATION: Concepción, Región del Bío Bío, CL

## Event Description

Primera B - Unión San Felipe vs Concepción is a premier sports event in Concepción. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** sports

**Importance Rank:** 70/100

**Expected Attendance:** 10,008 people

**Event ID:** pBaib5gYZV7FGbQY8c

## Hotel Demand Indicators

**ADR Impact Index:** 7.5x baseline (varies by property tier & location)

**Occupancy Impact:** +61 percentage points over baseline

**Booking Lead Time:** Demand begins 90 days before event

**Impact Radius:** 25km from venue

**Estimated Room Nights:** 4,003 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*