

# Posicionamiento y proceso de venta en el sector gastronómico de lujo

DATE: Thursday, October 9, 2025  
LOCATION: Málaga, Andalucía, ES

## Event Description

Posicionamiento y proceso de venta en el sector gastronómico de lujo is a premier conferences event in Málaga. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** conferences

**Importance Rank:** 37/100

**Expected Attendance:** 231 people

**Event ID:** 8bpnWQiDFLVsMm83mC

## Hotel Demand Indicators

**ADR Impact Index:** 4.6x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 92 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*