

¿Por qué fallamos al vender? ¡Qué hacer para resolverlo!

DATE: Thursday, October 2, 2025
LOCATION: Madrid, Comunidad de Madrid, ES

Event Description

¿Por qué fallamos al vender? ¡Qué hacer para resolverlo! is a premier conferences event in Madrid. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: conferences

Importance Rank: 38/100

Expected Attendance: 263 people

Event ID: FJzG6iWAZLGrZpJkeM

Hotel Demand Indicators

ADR Impact Index: 4.7x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 30 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 105 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.