

# Oktoberfest @ Saltbush

DATE: Saturday, October 4, 2025  
LOCATION: Ballina, New South Wales, AU

---

## Event Description

Oktoberfest @ Saltbush is a premier festivals event in Ballina. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** festivals

**Importance Rank:** 52/100

**Expected Attendance:** 1,263 people

**Event ID:** 8cpSLSGvGBFM9JLY39

## Hotel Demand Indicators

**ADR Impact Index:** 5.9x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 60 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 505 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*

---