

# Malo x Millton: A winemakers Dinner

DATE: Wednesday, September 3, 2025  
LOCATION: Havelock North, Hawke's Bay Region, NZ

---

## Event Description

Malo x Millton: A winemakers Dinner is a premier community event in Havelock North. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** community

**Importance Rank:** 22/100

**Expected Attendance:** 41 people

**Event ID:** Dt3w6cnToL2tuRvXGg

## Hotel Demand Indicators

**ADR Impact Index:** 3.4x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 16 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*