

How To Sell Pre-Construction Condo Units For Outside Agents 101

DATE: Tuesday, August 19, 2025
LOCATION: Miami Beach, Florida, US

Event Description

How To Sell Pre-Construction Condo Units For Outside Agents 101 is a premier conferences event in Miami Beach. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: conferences

Importance Rank: 29/100

Expected Attendance: 85 people

Event ID: EvyXmx2sfbhJy6vJtV

Hotel Demand Indicators

ADR Impact Index: 4.0x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 30 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 34 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.