

# How the Universe Ends - Katie Mack (CIGI)

DATE: Tuesday, September 16, 2025

LOCATION: Waterloo, Ontario, CA

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## Event Description

How the Universe Ends - Katie Mack (CIGI) is a premier conferences event in Waterloo. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** conferences

**Importance Rank:** 50/100

**Expected Attendance:** 10,000 people

**Event ID:** DafT9kHDycGGzAgQyk

## Hotel Demand Indicators

**ADR Impact Index:** 5.8x baseline (varies by property tier & location)

**Occupancy Impact:** +61 percentage points over baseline

**Booking Lead Time:** Demand begins 60 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 4,000 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*