

Harvest Market at Willowsford Farm

DATE: Saturday, October 25, 2025

LOCATION: Ashburn, Virginia, US

Event Description

Harvest Market at Willowsford Farm is a premier festivals event in Ashburn. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: festivals

Importance Rank: 48/100

Expected Attendance: 750 people

Event ID: 4qB7LbCT2na8kaAmXz

Hotel Demand Indicators

ADR Impact Index: 5.6x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 30 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 300 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.