

# Founder Talks: The Art of the Deal - Negotiation Edition

DATE: Wednesday, November 12, 2025  
LOCATION: Stuttgart, Baden-Württemberg, DE

## Event Description

Founder Talks: The Art of the Deal - Negotiation Edition is a premier conferences event in Stuttgart. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** conferences

**Importance Rank:** 27/100

**Expected Attendance:** 70 people

**Event ID:** HteUbLuETJ3fGpaXVo

## Hotel Demand Indicators

**ADR Impact Index:** 3.8x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 28 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*