

# Farm to Close: Strategies to Cultivate, Connect, and Convert

DATE: Tuesday, August 19, 2025  
LOCATION: San Mateo, California, US

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## Event Description

Farm to Close: Strategies to Cultivate, Connect, and Convert is a premier conferences event in San Mateo. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** conferences

**Importance Rank:** 28/100

**Expected Attendance:** 79 people

**Event ID:** 9iRzBaXb7qhZP22Kc5

## Hotel Demand Indicators

**ADR Impact Index:** 3.9x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 32 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*