

Family & Friends Sale

DATE: Monday, November 24, 2025
LOCATION: Mascot, New South Wales, AU

Event Description

Family & Friends Sale is a premier expos event in Mascot. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: expos

Importance Rank: 56/100

Expected Attendance: 1,984 people

Event ID: UQygYUykf8tChmje2W

Hotel Demand Indicators

ADR Impact Index: 6.3x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 60 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 794 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.

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