

Enduring Hawthorne Custom House Visit

DATE: Wednesday, September 3, 2025
LOCATION: Salem, Massachusetts, US

Event Description

Enduring Hawthorne Custom House Visit is a premier festivals event in Salem. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: festivals

Importance Rank: 29/100

Expected Attendance: 86 people

Event ID: 7Fu3fYfq8TD6mw7R4T

Hotel Demand Indicators

ADR Impact Index: 4.0x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 30 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 34 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.
