

# ELF - The Musical at James C. and Mary B. Martin Center for the Arts

DATE: Tuesday, November 4, 2025  
LOCATION: Johnson City, Tennessee, US

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## Event Description

ELF - The Musical at James C. and Mary B. Martin Center for the Arts is a premier performing-arts event in Johnson City. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** performing-arts  
**Importance Rank:** 42/100  
**Expected Attendance:** 400 people  
**Event ID:** FCDXSvGjSKmppXh4qo

## Hotel Demand Indicators

**ADR Impact Index:** 5.1x baseline (varies by property tier & location)  
**Occupancy Impact:** +60 percentage points over baseline  
**Booking Lead Time:** Demand begins 30 days before event  
**Impact Radius:** 15km from venue  
**Estimated Room Nights:** 160 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*

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