

# Driving business results together: A focus on people + performance

DATE: Wednesday, September 3, 2025  
LOCATION: Edinburgh, Scotland, GB

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## Event Description

Driving business results together: A focus on people + performance is a premier conferences event in Edinburgh. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** conferences

**Importance Rank:** 37/100

**Expected Attendance:** 228 people

**Event ID:** FHTFTUJkn6ypz8TjxH

## Hotel Demand Indicators

**ADR Impact Index:** 4.6x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 91 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*

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