

DevClubEE #102: Dmytro Hnatiuk, Anna Shishkova

DATE: Tuesday, November 18, 2025
LOCATION: Tallinn, Harju maakond, EE

Event Description

DevClubEE #102: Dmytro Hnatiuk, Anna Shishkova is a premier conferences event in Tallinn. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: conferences

Importance Rank: 36/100

Expected Attendance: 190 people

Event ID: EXX9VYBnNDvqgfjM6E

Hotel Demand Indicators

ADR Impact Index: 4.6x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 30 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 76 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.