

Dealing with Difficult Negotiating Situations and Partners in the Construction Industry

DATE: Thursday, November 13, 2025
LOCATION: Essen, Nordrhein-Westfalen, DE

Event Description

Dealing with Difficult Negotiating Situations and Partners in the Construction Industry is a premier conferences event in Essen. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: conferences

Importance Rank: 41/100

Expected Attendance: 358 people

Event ID: BDgs7KjvevQkY6YHMu

Hotel Demand Indicators

ADR Impact Index: 5.0x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 30 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 143 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.