

# Dancing in The Shadows of Motown

DATE: Friday, September 5, 2025  
LOCATION: Rotorua, Bay of Plenty Region, NZ

## Event Description

Dancing in The Shadows of Motown is a premier concerts event in Rotorua. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** concerts

**Importance Rank:** 37/100

**Expected Attendance:** 218 people

**Event ID:** 5ViMLJwKct2rnkyJEm

## Hotel Demand Indicators

**ADR Impact Index:** 4.6x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 87 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*