

Customers Are Not Stupid

DATE: Friday, October 17, 2025
LOCATION: Vientiane, Vientiane Prefecture, LA

Event Description

Customers Are Not Stupid is a premier conferences event in Vientiane. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: conferences

Importance Rank: 37/100

Expected Attendance: 214 people

Event ID: 5RALYTHHYswxMqFFDa

Hotel Demand Indicators

ADR Impact Index: 4.6x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 30 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 86 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.
