

# Cigar Nights at Sullivan's

DATE: Wednesday, August 13, 2025

LOCATION: Oxford, Michigan, US

## Event Description

Cigar Nights at Sullivan's is a premier concerts event in Oxford. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** concerts

**Importance Rank:** 31/100

**Expected Attendance:** 117 people

**Event ID:** DxqJhgFJBuHuDFk6pM

## Hotel Demand Indicators

**ADR Impact Index:** 4.1x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 47 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*