

# BORN TO BE 18 - Evento Fiera - CALA DEL GOLFO (CH)

DATE: Sunday, November 16, 2025  
LOCATION: San Salvo Marina, Abruzzo, IT

## Event Description

BORN TO BE 18 - Evento Fiera - CALA DEL GOLFO (CH) is a premier expos event in San Salvo Marina. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** expos

**Importance Rank:** 39/100

**Expected Attendance:** 297 people

**Event ID:** Fpi7ozibSeBjWyfaRd

## Hotel Demand Indicators

**ADR Impact Index:** 4.8x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 119 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*