

Behind the Closing Table: The Power of Partnerships in Real Estate

DATE: Thursday, August 21, 2025
LOCATION: Battle Creek, Michigan, US

Event Description

Behind the Closing Table: The Power of Partnerships in Real Estate is a premier conferences event in Battle Creek. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: conferences

Importance Rank: 39/100

Expected Attendance: 274 people

Event ID: C9XsLd97doPdriZ29C

Hotel Demand Indicators

ADR Impact Index: 4.8x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 30 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 110 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.
