

# B3 League - Tokyo United vs Shonan United

DATE: Friday, January 23, 2026  
LOCATION: Fujisawa, Kanagawa, JP

## Event Description

B3 League - Tokyo United vs Shonan United is a premier sports event in Fujisawa. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** sports

**Importance Rank:** 45/100

**Expected Attendance:** 562 people

**Event ID:** AP8DJ8hVoeszGHSahi

## Hotel Demand Indicators

**ADR Impact Index:** 5.3x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 225 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*