

B2B Sales Training: Business Workshop (In-Person Toronto)

DATE: Friday, August 15, 2025
LOCATION: Toronto, Ontario, CA

Event Description

B2B Sales Training: Business Workshop (In-Person Toronto) is a premier conferences event in Toronto. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: conferences

Importance Rank: 39/100

Expected Attendance: 291 people

Event ID: FVf4Cc65gAc77EmAvU

Hotel Demand Indicators

ADR Impact Index: 4.8x baseline (varies by property tier & location)

Occupancy Impact: +60 percentage points over baseline

Booking Lead Time: Demand begins 30 days before event

Impact Radius: 15km from venue

Estimated Room Nights: 116 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.
