

B2B Sales Training: Business Workshop (In-Person Philadelphia)

DATE: Monday, August 18, 2025
LOCATION: Philadelphia, Pennsylvania, US

Event Description

B2B Sales Training: Business Workshop (In-Person Philadelphia) is a premier conferences event in Philadelphia. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

Key Information

Category: conferences
Importance Rank: 33/100
Expected Attendance: 141 people
Event ID: G2MqddSERVDyv8UHH7

Hotel Demand Indicators

ADR Impact Index: 4.3x baseline (varies by property tier & location)
Occupancy Impact: +60 percentage points over baseline
Booking Lead Time: Demand begins 30 days before event
Impact Radius: 15km from venue
Estimated Room Nights: 56 across all properties

Note: Actual impact varies by property location, star rating, and local market conditions.
