

# A Night with The Negotiant: Wine Tasting with a Difference!

DATE: Friday, October 10, 2025  
LOCATION: Kaikohe, Northland Region, NZ

## Event Description

A Night with The Negotiant: Wine Tasting with a Difference! is a premier community event in Kaikohe. This event attracts visitors from around the world and significantly impacts local hotel demand, creating opportunities for strategic revenue management and guest experience optimization.

## Key Information

**Category:** community

**Importance Rank:** 22/100

**Expected Attendance:** 42 people

**Event ID:** BBfQVMJtBskGCjDYi4

## Hotel Demand Indicators

**ADR Impact Index:** 3.4x baseline (varies by property tier & location)

**Occupancy Impact:** +60 percentage points over baseline

**Booking Lead Time:** Demand begins 30 days before event

**Impact Radius:** 15km from venue

**Estimated Room Nights:** 17 across all properties

*Note: Actual impact varies by property location, star rating, and local market conditions.*